

## Tennessee Music Education Association Profit & Loss Budget Performance

July 1, 2012 through July 9, 2013

Ordinary Income/Expense	Jul 1, '12 - Jul 9, 13		Jul 1, '12 - Jul 9, 13
	ACTUAL	BUDGET	DIFFERENCE
<b>Income (RED INDICATES UNDER BUDGET)</b>			
1.102 CNAfME (CMENC)	\$0.00	\$0.00	0.00
PayPal Online Various Payments	\$16,315.75	\$0.00	16,315.75
Returned Check Charges	\$0.00	\$0.00	0.00
1.001 - Band (\$50)	\$8,670.00	\$6,300.00	2,370.00
1.002 - SATB Chorus (\$50)	\$9,450.00	\$9,200.00	250.00
1.003 - Orch (\$50)	\$2,150.00	\$5,000.00	-2,850.00
1.004 - Jazz Band )\$50)	\$150.00	\$1,000.00	-850.00
1.005 - Womens Chorale (\$50)	\$5,300.00	\$6,000.00	-700.00
1.006 - Mens Chorus (\$50)	\$4,850.00	\$4,800.00	50.00
1.007 - Misc.- T-Shirts, Plaques Rebate	\$1,989.60	\$2,200.00	-210.40
1.008 - Commissioned Work	\$2,000.00	\$4,500.00	-2,500.00
1.009 - All-Collegiate Ens.	\$5,250.00	\$3,500.00	1,750.00
1.101 - NAFME Reg. Member Dues (\$27)	\$41,351.25	\$30,000.00	11,351.25
1.101a - Regular Active Spousal Dues	\$189.00	\$0.00	189.00
1.102 - CNAfME (CMENC) Dues	\$590.00	\$540.00	50.00
1.103 - Affiliated Organization Dues	\$4,800.00	\$4,800.00	0.00
1.104 - Introductory Active Dues 12.50	\$37.50	\$360.00	-322.50
1.106 - Life Member Dues	\$54.00	\$0.00	54.00
1.107 - NAFME Refund State Off. Travel	\$237.12	\$0.00	237.12
1.201 - Exhibit Fees	\$23,325.50	\$21,000.00	2,325.50
1.202a - Reg (site)	\$1,852.00	\$10,300.00	-8,448.00
1.202b - Reg (pre)	\$28,707.12	\$14,350.00	14,357.12
1.203 - AS Reg. w Student (\$60)	\$750.00	\$15,000.00	-14,250.00
1.300 - Treb Honor Choir (\$70)	\$10,015.00	\$12,000.00	-1,985.00
1.301 - Treble Honor Choir Auditions	\$2,700.00	\$0.00	2,700.00
1.401 - TM Ad Sales	\$19,904.00	\$18,000.00	1,904.00
1.402 - TN Subs+msc	\$240.00	\$200.00	40.00
1.403 - Conf Ad Sales	\$1,751.00	\$3,000.00	-1,249.00
1.500 - AS CD's Rebate	\$292.50	\$450.00	-157.50
1.501 - AS Video Rebate	\$825.00	\$0.00	825.00
1.704 - State Concert Fest	\$11,900.00	\$12,500.00	-600.00
1.801 - Grant 1 (Savings)	\$0.00	\$0.00	0.00
1.802 - Hotel Reimb	\$7,437.26	\$7,850.00	-412.74
1.803 - Misc Income	\$1,514.98	\$0.00	1,514.98
1.805 - Mobile Application Ads	\$750.00	\$0.00	750.00

## Tennessee Music Education Association Profit & Loss Budget Performance

July 1, 2012 through July 9, 2013

	Jul 1, '12 - Jul 9, 13	Jul 1, '12 - Jul 9, 13	Jul 1, '12 - Jul 9, 13
1.806 - State Concert Fest. Commission	\$500.00	\$0.00	500.00
1.902 - NSF Reimbursement	\$0.00	\$0.00	0.00
<b>TOTAL INFLOWS</b>	\$215,848.58	#####	\$22,998.58

Expense (**RED** INDICATES OVER BUDGET)

Bad Debt	\$0.00	\$0.00	\$0.00
Bank Posting Error	\$707.75	\$0.00	<b>\$707.75</b>
Finance Charge- Credit Card	\$2.00	\$0.00	<b>\$2.00</b>
2.001 - AS Gen Chair Exp	\$778.90	\$800.00	-\$21.10
2.001h - AS Gen Chair Hon	\$0.00	\$1,200.00	-\$1,200.00
2.003 - AS Music	\$901.75	\$600.00	<b>\$301.75</b>
2.004 - AS Conductor Hotel Room	\$0.00	\$2,520.00	-\$2,520.00
2.005 - AS Chairs Hotel Rooms	\$5,457.15	\$3,360.00	<b>\$2,097.15</b>
2.006 - AS Rehearsal Space	\$940.00	\$6,000.00	-\$5,060.00
2.006a - AS Audio	\$0.00	\$1,300.00	-\$1,300.00
2.006b - AS Pianos	\$0.00	\$1,645.00	-\$1,645.00
2.007 - AS Perf Hall	\$4,449.64	\$3,600.00	<b>\$849.64</b>
2.008 - AS Patches	\$929.60	\$0.00	<b>\$929.60</b>
2.009 - AS Equip Truck Rental	\$933.85	\$2,000.00	-\$1,066.15
2.010 - AS Food Service	\$0.00	\$0.00	<b>\$0.00</b>
2.011 - AS Band Chair Exp	\$354.67	\$200.00	<b>\$154.67</b>
2.012 - AS Band Cond Hon	\$1,825.00	\$1,800.00	<b>\$25.00</b>
2.013 - AS Band Cond Exp	\$700.56	\$700.00	<b>\$0.56</b>
2.014 - Choral Inst Spec Support	\$0.00	\$100.00	-\$100.00
2.016 - Commission	\$2,000.00	\$4,500.00	-\$2,500.00
2.021 - AS SATB Chair Exp	\$327.11	\$200.00	<b>\$127.11</b>
2.022 - SATB Cond Hon	\$1,800.00	\$1,800.00	<b>\$0.00</b>
2.023 - SATB Cond Exp	\$578.35	\$700.00	-\$121.65
2.024 - AS SATB Chorus Accomp	\$891.35	\$500.00	<b>\$391.35</b>
2.025 - AS SATB Chorus Accomp Exp	\$37.92	\$200.00	-\$162.08
2.031 - AS Orch Chair Exp	\$254.65	\$200.00	<b>\$54.65</b>
2.032 - AS Orch Cond Hon	\$1,800.00	\$1,800.00	<b>\$0.00</b>
2.033 - AS Orch Cond Exp	\$251.92	\$700.00	-\$448.08
2.041 - AS Jazz Band Chair Exp	\$90.24	\$200.00	-\$109.76
2.042 - AS Jazz Band Cond Hon	\$1,940.60	\$1,800.00	<b>\$140.60</b>
2.043 - AS Jazz Band Cond Exp	\$0.00	\$700.00	-\$700.00

## Tennessee Music Education Association Profit & Loss Budget Performance

July 1, 2012 through July 9, 2013

	Jul 1, '12 - Jul 9, 13	Jul 1, '12 - Jul 9, 13	Jul 1, '12 - Jul 9, 13
2.044 · AS Jazz Band Auditions	\$1,840.05	\$1,000.00	\$840.05
2.051 · AS Womens Chair Exp	\$37.92	\$200.00	-\$162.08
2.052 · AS Womens Cond Hon	\$1,800.00	\$1,800.00	\$0.00
2.053 · AS Women Cond Exp	\$767.75	\$700.00	\$67.75
2.054 · AS Womens Accomp Hon	\$500.00	\$500.00	\$0.00
2.055 · AS Womens Accomp Exp	\$198.98	\$200.00	-\$1.02
2.061 · AS Mens Chair Exp	\$578.51	\$200.00	\$378.51
2.062 · AS Mens Chor Cond Hon	\$1,800.00	\$1,800.00	\$0.00
2.063 · AS Mens Chor Cond Exp	\$890.30	\$700.00	\$190.30
2.064 · AS Mens Chor Accomp Hon	\$500.00	\$500.00	\$0.00
2.065 · AS Mens Chor Accomp Exp	\$328.88	\$200.00	\$128.88
2.066 · AS Program	\$2,027.75	\$1,600.00	\$427.75
2.067 · Hotel for AS Accomp	\$0.00	\$360.00	-\$360.00
2.070 · AS Insts Chair Hon	\$1,600.00	\$900.00	\$700.00
2.070a · AS Equip Move Exp	\$622.53	\$1,200.00	-\$577.47
2.071 · AS Choral Chair Hon	\$1,000.00	\$450.00	\$550.00
2.072 · AS Equip Assitant	\$0.00	\$1,000.00	-\$1,000.00
2.073 · All Collegiate Ensemble	\$2,157.70	\$3,000.00	-\$842.30
2.100 · Treble Hon Choir Cond Hon	\$1,200.00	\$1,200.00	\$0.00
2.101 · Treble Choir Cond Exp	\$649.20	\$700.00	-\$50.80
2.102 · Treble Choir Exp	\$6,412.29	\$7,500.00	-\$1,087.71
2.103 · Treble Hon Choir Accomp Hon	\$300.00	\$300.00	\$0.00
2.104 · Gen Mus-Treble Honor Choir Exp	\$0.00	\$0.00	\$0.00
2.200 · Exhibit Food Service	\$0.00	\$2,000.00	-\$2,000.00
2.201 · Exhibit Decorator	\$4,083.50	\$3,500.00	\$583.50
2.202 · Exhibit Chair Exp	\$383.70	\$600.00	-\$216.30
2.203 · Exhibit Exp	\$526.81	\$2,544.00	-\$2,017.19
2.204 · Conf Reg Exp	\$1,654.67	\$1,300.00	\$354.67
2.205 · Conf Reg Chair Exp	\$446.10	\$600.00	-\$153.90
2.206 · Conf Reg Hon	\$2,400.00	\$2,400.00	\$0.00
2.210 · Conf Liability Ins	\$394.00	\$500.00	-\$106.00
2.210b · Insurance- Bonding- Crime	\$261.00	\$0.00	\$261.00
2.211 · Conf Equip Truck Rental	\$242.81	\$600.00	-\$357.19
2.212 · Conference Audio Visual	\$0.00	\$9,000.00	-\$9,000.00
2.214 · Convention Center	\$41,930.20	\$27,000.00	\$14,930.20
2.214d · Conference Center Deposit	\$0.00	\$1,500.00	-\$1,500.00
2.215 · Conference Exp	\$752.97	\$3,000.00	-\$2,247.03

## Tennessee Music Education Association Profit & Loss Budget Performance

July 1, 2012 through July 9, 2013

	<u>Jul 1, '12 - Jul 9, 13</u>	<u>Jul 1, '12 - Jul 9, 13</u>	<u>Jul 1, '12 - Jul 9, 13</u>
2.215a - Guest NAFME	\$0.00	\$850.00	-\$850.00
2.216 - Conference Piano Rent	\$0.00	\$1,500.00	-\$1,500.00
2.217 - Conf Chair Exp	\$694.40	\$400.00	\$294.40
2.218b - Conf. Equip Assist.	\$198.23	\$400.00	-\$201.77
2.219 - Conf Printing Program	\$4,713.75	\$3,700.00	\$1,013.75
2.220 - Conference Food Service	\$135.43	\$300.00	-\$164.57
2.221 - Conf Piano Tuning & Misc.	\$295.00	\$0.00	\$295.00
2.223 - Audition Committee Exp	\$92.96	\$500.00	-\$407.04
2.224 - CNAfME (CMENC)	\$247.69	\$1,500.00	-\$1,252.31
2.300 - State Concert Festival	\$18,712.10	\$12,000.00	\$6,712.10
2.401 - Ad Manager Exp	\$181.00	\$100.00	\$81.00
2.402 - Ad Sales Com	\$1,317.20	\$2,200.00	-\$882.80
2.403 - TM Printing Exp	\$24,713.05	\$17,000.00	\$7,713.05
2.404 - Graphic Artist Fees	\$0.00	\$0.00	\$0.00
2.405 - Tenn. Musician Postage	\$3,940.04	\$799.00	\$3,141.04
2.406 - Website Tech	\$26.72	\$400.00	-\$373.28
2.407 - Webmaster Exp	\$0.00	\$300.00	-\$300.00
2.501 - Board Meeting Exp	\$3,626.46	\$2,000.00	\$1,626.46
2.502 - Council Meetings	\$2,618.33	\$4,000.00	-\$1,381.67
2.503 - Committee Meeting	\$0.00	\$0.00	\$0.00
2.504 - Conference Calls	\$159.96	\$150.00	\$9.96
2.508 - Charter Filing Fee	\$0.00	\$22.00	-\$22.00
2.601 - Executive Director Hon	\$11,085.00	\$10,765.00	\$320.00
2.602 - Tenn Musician Editor Hon	\$2,400.00	\$2,400.00	\$0.00
2.603 - Exhibit Chair Hon	\$2,925.00	\$2,100.00	\$825.00
2.606 - Convention Manager Hon	\$600.00	\$600.00	\$0.00
2.607 - Conf Equip Chair Hon	\$400.00	\$800.00	-\$400.00
2.701 - President Travel	\$2,262.58	\$1,800.00	\$462.58
2.702 - Pres-Elect Travel	\$37.42	\$1,800.00	-\$1,762.58
2.703 - Executive Dir Travel	\$2,664.66	\$1,500.00	\$1,164.66
2.704a - Past-Pres Travel	\$422.94	\$1,800.00	-\$1,377.06
2.704b - Award Plaques etc.	\$458.47	\$1,000.00	-\$541.53
2.705 - Editor Exp	\$0.00	\$500.00	-\$500.00
2.706 - Editors Travel	\$0.00	\$1,200.00	-\$1,200.00
2.707 - State Chair Travel	\$39.14	\$500.00	-\$460.86
2.708 - Presidents Discretionary Fund	\$0.00	\$1,000.00	-\$1,000.00
2.801 - Expendable Items Serv	\$992.45	\$1,500.00	-\$507.55

## Tennessee Music Education Association Profit & Loss Budget Performance

July 1, 2012 through July 9, 2013

	<u>Jul 1, '12 - Jul 9, 13</u>	<u>Jul 1, '12 - Jul 9, 13</u>	<u>Jul 1, '12 - Jul 9, 13</u>
2.802 · Pres. Election Exp	\$0.00	\$800.00	-\$800.00
2.803 · Business Update	\$0.00	\$400.00	-\$400.00
2.805 · Tenn for the Arts Ed Dues	\$0.00	\$50.00	-\$50.00
2.806 · Accounting IRS / State Gov	\$3,242.25	\$0.00	\$3,242.25
2.807 · Software Purchase and Support	\$2,688.03	\$0.00	\$2,688.03
2.808 · Loss Carryover	\$0.00	\$0.00	\$0.00
2.809 · Postage	\$285.15	\$0.00	\$285.15
2.900 · Misc Expenses	\$2,823.60	\$0.00	\$2,823.60
2.901 · Bank Fees	\$180.00	\$0.00	\$180.00
2.902 · NSF Fees	\$0.00	\$0.00	\$0.00
2.903 · Payroll Taxes	\$1,047.50	\$1,330.00	-\$282.50
2.906 · Tennessee Arts Academy Ad	\$270.00	\$0.00	\$270.00
2.908 · NAFME Conference Registration	\$660.00	\$0.00	\$660.00
	\$203,397.14	\$199,645.00	\$3,752.14