

<u>Ordinary Income/Expense</u>	<u>Jul 1, '12 - Aug 9, 13</u>	<u>OLD Budget</u>	<u>2013-14 BUDGET</u>
<u>Income</u>	<u>Actual</u>		
1.102 CNAfME (CMENC)	0.00	0.00	
PayPal Online Various Payments	5,245.75	0.00	5,000.00
Returned Check Charges	0.00	0.00	0.00
1.001 - Band (\$50)	8,670.00	6,300.00	13,860.00
1.002 - SATB Chorus (\$50)	9,450.00	9,200.00	9,451.00
1.003 - Orch (\$50)	2,150.00	5,000.00	8,690.00
1.004 - Jazz Band (\$50)	150.00	1,000.00	1,150.00
1.005 - Womens Chorale (\$50)	5,300.00	6,000.00	5,830.00
1.006 - Mens Chorus (\$50)	4,850.00	4,800.00	5,280.00
1.007 - Misc.- T-Shirts, Plaques Rebate	1,989.60	2,200.00	2,000.00
1.008 - Commissioned Work	2,000.00	4,500.00	4,000.00
1.009 - All-Collegiate Ens.	5,250.00	3,500.00	3,500.00
1.101 - NAFME Reg. Member Dues (\$27)	41,351.25	30,000.00	45,930.00
1.101a - Regular Active Spousal Dues	189.00	0.00	175.00
1.102 - CNAfME (CMENC) Dues	590.00	540.00	550.00
1.103 - Affiliated Organization Dues	4,800.00	4,800.00	4,800.00
1.104 - Introductory Active Dues 12.50	37.50	360.00	40.00
1.106 - Life Member Dues	54.00	0.00	54.00
1.107 - NAFME Refund State Officer Travel	237.12	0.00	230.00
1.201 - Exhibit Fees	23,325.50	21,000.00	22,000.00
1.202a - Reg (site)	4,322.00	10,300.00	4,000.00
1.202b - Reg (pre)	36,597.12	14,350.00	33,000.00
1.203 - AS Reg. w Student (\$60)	750.00	15,000.00	18,940.00
1.300 - Treb Honor Choir (\$70)	10,015.00	12,000.00	10,000.00
1.301 - Treble Honor Choir Auditions	2,700.00	0.00	2,700.00
1.401 - TM Ad Sales	23,839.00	18,000.00	23,000.00
1.402 - TN Subs+msc	240.00	200.00	200.00
1.403 - Conf Ad Sales	1,751.00	3,000.00	1,750.00
1.404 - All State Program Ad Sales	75.00	0.00	75.00
1.500 - AS CD's Rebate	292.50	450.00	275.00
1.501 - AS Video Rebate	825.00	0.00	1,000.00
1.704 - State Concert Fest	11,900.00	12,500.00	11,500.00
1.801 - Grant 1 (Savings)	0.00	0.00	
1.802 - Hotel Reimb	7,437.26	7,850.00	7,500.00
1.803 - Misc Income	1,514.98	0.00	1,500.00
1.805 - Mobile Application Ads	750.00	0.00	1,850.00
1.806 - State Concert Fest. Commission	500.00	0.00	500.00
1.902 - NSF Reimbursement	0.00	0.00	
Gross Profit	219,148.58	192,850.00	250,330.00

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	Jul 1, '12 - Aug 9, 13	OLD Budget	2013-14 BUDGET	CHECK
Expense				
Bad Debt	0.00	0.00		
Bank Posting Error	707.75	0.00		
Finance Charge- Credit Card	2.00	0.00		
2.001 - AS Gen Chair Exp	778.90	800.00	800.00	
2.001h - AS Gen Chair Hon	0.00	1,200.00	1,200.00	
2.003 - AS Music	901.75	600.00	800.00	
2.004 - AS Conductor Hotel Room	1,360.80	2,520.00	2,520.00	
2.005 - AS Chairs Hotel Rooms	3,688.15	3,360.00	3,600.00	
2.006 - AS Rehearsal Space	940.00	6,000.00	6,000.00	
2.006a - AS Audio	0.00	1,300.00	1,300.00	
2.006b - AS Pianos	0.00	1,645.00	1,645.00	
2.007 - AS Perf Hall	4,449.64	3,600.00	4,500.00	
2.008 - AS Patches	929.60	0.00	1,200.00	
2.009 - AS Equip Truck Rental	933.85	2,000.00	2,000.00	
2.010 - AS Food Service	0.00	0.00	0.00	
2.011 - AS Concert Band Chair (11-12) Exp	354.67	200.00	200.00	
2.011a - AS Concert Band Chair (9-10) Exp	0.00	0.00	200.00	
2.012 - AS Concert Band (11-12) Cond Hon	1,825.00	1,800.00	1,800.00	
2.012a - AS Concert Band (9-10) Cond Hon	0.00	0.00	1,800.00	
2.013 - AS Concert Band (11-12) Cond Exp	747.23	700.00	700.00	
2.013a - AS Concert Band (9-10) Cond Exp	0.00	0.00	700.00	
2.014 - Choral Inst Spec Support	0.00	100.00	100.00	
2.016 - Commission	2,000.00	4,500.00	4,000.00	
2.021 - AS SATB Chair Exp	327.11	200.00	200.00	
2.022 - SATB Cond Hon	1,800.00	1,800.00	1,800.00	
2.023 - SATB Cond Exp	578.35	700.00	700.00	
2.024 - AS SATB Chorus Accomp	891.35	500.00	500.00	
2.025 - AS SATB Chorus Accomp Exp	37.92	200.00	200.00	
2.031 - AS Symphony Orch Chair Exp	254.65	200.00	200.00	
2.031a - AS String Orch (9-10) Chair Exp	0.00	0.00	200.00	
2.032 - AS Symphony Orch Cond Hon	1,800.00	1,800.00	1,800.00	
2.032a - AS String Orch (9-10) Cond Hon	0.00	0.00	1,800.00	
2.033 - AS Symphony Orch Cond Exp	385.50	700.00	700.00	
2.033a - AS String Orch (9-10) Cond Exp	0.00	0.00	700.00	
2.041 - AS Jazz Band Chair Exp	90.24	200.00	200.00	
2.042 - AS Jazz Band Cond Hon	1,940.60	1,800.00	1,800.00	
2.043 - AS Jazz Band Cond Exp	80.13	700.00	700.00	
2.044 - AS Jazz Band Auditions	1,840.05	1,000.00	1,850.00	
2.051 - AS Womens Chair Exp	37.92	200.00	200.00	
2.052 - AS Womens Cond Hon	1,800.00	1,800.00	1,800.00	
2.053 - AS Women Cond Exp	767.75	700.00	700.00	
2.054 - AS Womens Accomp Hon	500.00	500.00	500.00	
2.055 - AS Womens Accomp Exp	198.98	200.00	200.00	
2.061 - AS Mens Chair Exp	578.51	200.00	200.00	
2.062 - AS Mens Chor Cond Hon	1,800.00	1,800.00	1,800.00	
2.063 - AS Mens Chor Cond Exp	890.30	700.00	700.00	

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2.064 - AS Mens Chor Accomp Hon	500.00	500.00	500.00
2.065 - AS Mens Chor Accomp Exp	328.88	200.00	200.00
2.066 - AS Program	2,027.75	1,600.00	2,000.00
2.067 - Hotel for AS Accomp	907.60	360.00	360.00
2.070 - AS Instru Chair Hon	1,600.00	900.00	900.00
2.070a - AS Equip Move Exp	2,210.13	1,200.00	1,200.00
2.071 - AS Choral Chair Hon	1,000.00	450.00	450.00
2.072 - AS Equip Assitant	0.00	1,000.00	1,000.00
2.073 - All Collegiate Ensemble	5,953.47	3,000.00	4,500.00
2.100 - Treble Hon Choir Cond Hon	1,200.00	1,200.00	1,200.00
2.101 - Treble Choir Cond Exp	649.20	700.00	700.00
2.102 - Treble Choir Exp	6,714.69	7,500.00	7,500.00
2.103 - Treble Hon Choir Accomp Hon	300.00	300.00	300.00
2.104 - Gen Mus-Treble Honor Choir Exp	0.00	0.00	100.00
2.200 - Exhibit Food Service	2,343.00	2,000.00	2,200.00
2.201 - Exhibit Decorator	4,083.50	3,500.00	3,800.00
2.202 - Exhibit Chair Exp	383.70	600.00	600.00
2.203 - Exhibit Exp	526.81	2,544.00	2,544.00
2.204 - Conf Reg Exp	1,654.67	1,300.00	1,300.00
2.205 - Conf Reg Chair Exp	446.10	600.00	600.00
2.206 - Conf Reg Hon	2,400.00	2,400.00	2,400.00
2.210 - Conf Liability Ins	394.00	500.00	500.00
2.210b - Insurance- Bonding- Crime	261.00	0.00	275.00
2.211 - Conf Equip Truck Rental	242.81	600.00	600.00
2.212 - Conference Audio Visual	10,086.00	9,000.00	10,000.00
2.214 - Convention Center	25,367.20	27,000.00	39,742.00
2.214d - Conference Center Deposit	0.00	1,500.00	6,800.00
2.215 - Conference Exp	1,357.77	3,000.00	3,000.00
2.215a - Guest NAFME	453.60	850.00	850.00
2.216 - Conference Piano Rent	0.00	1,500.00	1,500.00
2.217 - Conf Chair Exp	1,148.00	400.00	400.00
2.218b - Conf. Equip Assist.	500.63	400.00	400.00
2.219 - Conf Printing Program	4,713.75	3,700.00	3,700.00
2.220 - Conference Food Service	927.43	300.00	500.00
2.221 - Conf Piano Tuning & Misc.	295.00	0.00	300.00
2.223 - Audition Committee Exp	92.96	500.00	500.00
2.224 - CNAfME (CMENC)	247.69	1,500.00	1,500.00
2.300 - State Concert Festival	18,712.10	12,000.00	13,000.00
2.401 - Ad Manager Exp	181.00	100.00	100.00
2.402 - Ad Sales Com	2,170.60	2,200.00	2,200.00
2.403 - TM Printing Exp	24,713.05	17,000.00	17,000.00
2.404 - Graphic Artist Fees	0.00	0.00	100.00
2.405 - Tenn. Musician Postage	3,564.06	799.00	2,500.00
2.405a - TM Mailing Processing Fee	375.98	0.00	400.00
2.406 - Website Tech	26.72	400.00	400.00
2.407 - Webmaster Exp	0.00	300.00	300.00
2.501 - Board Meeting Exp	5,690.36	2,000.00	3,000.00
2.502 - Council Meetings	2,618.33	4,000.00	3,000.00

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2.503 · Committee Meeting	0.00	0.00	0.00
2.504 · Conference Calls	159.96	150.00	175.00
2.508 · Charter Filing Fee	0.00	22.00	22.00
2.601 · Executive Director Hon	10,765.00	10,765.00	10,998.12
2.602 · Tenn Musician Editor Hon	2,400.00	2,400.00	2,400.00
2.603 · Exhibit Chair Hon	2,925.00	2,100.00	2,500.00
2.606 · Convention Manager Hon	600.00	600.00	600.00
2.607 · Conf Equip Chair Hon	400.00	800.00	800.00
2.701 · President Travel	2,262.58	1,800.00	1,800.00
2.702 · Pres-Elect Travel	318.53	1,800.00	1,800.00
2.703 · Executive Dir Travel	3,011.16	1,500.00	1,800.00
2.704a · Past-Pres Travel	1,567.94	1,800.00	1,800.00
2.704b · Award Plaques etc.	458.47	1,000.00	1,000.00
2.705 · Editor Exp	302.40	500.00	500.00
2.706 · Editors Travel	0.00	1,200.00	1,200.00
2.707 · State Chair Travel	39.14	500.00	500.00
2.708 · Presidents Discretionary Fund	0.00	1,000.00	1,000.00
2.801 · Expendable Items Serv	992.45	1,500.00	1,500.00
2.802 · Pres. Election Exp	0.00	800.00	800.00
2.803 · Business Update	0.00	400.00	400.00
2.805 · Tenn for the Arts Ed Dues	0.00	50.00	50.00
2.806 · Accounting IRS / State Gov	3,242.25	0.00	3,500.00
2.807 · Software Purchase and Support	2,688.03	0.00	2,000.00
2.808 · Loss Carryover	0.00	0.00	
2.809 · Postage	285.15	0.00	300.00
2.900 · Misc Expenses	2,974.80	0.00	2,500.00
2.901 · Bank Fees	180.00	0.00	180.00
2.902 · NSF Fees	0.00	0.00	
2.903 · Payroll Taxes	1,047.50	1,330.00	1,330.00
2.906 · Tennessee Arts Academy Ad	270.00	0.00	270.00
2.908 · NAFME Conference Registration	660.00	0.00	660.00

Total Expense 213,138.60 199,645.00 243,821.12

Net Income 6,009.98 # -6,795.00 # 6,508.88 #