

Tennessee Music Education Association
Budget Summary Report
July 2014 through June 2015

Ordinary Income/Expense	<u>Jul '14 - Jun 15</u>	<u>Budget</u>	<u>\$ Budget Variation</u>
Income			
1.001 - Band (\$55)	18,810.00	14,040.00	4,770.00
1.002 - SATB Chorus (\$55)	6,380.00	6,925.00	-545.00
1.003 - Orch (\$55)	12,815.00	8,085.00	4,730.00
1.004 - Jazz Band (\$55)	1,210.00	1,100.00	110.00
1.005 - Womens Chorale (\$55)	4,400.00	6,710.00	-2,310.00
1.006 - Mens Chorus (\$55)	3,555.00	5,335.00	-1,780.00
1.008 - Commissioned Work	0.00	2,000.00	-2,000.00
1.101 - NAFME Reg. Member Dues (\$30)	34,946.00	48,453.00	-13,507.00
1.101a - Regular Active Spousal Dues	221.00	300.00	-79.00
1.102 - CNAfME (CMENC) Dues (\$2.00)	600.00	712.00	-112.00
1.103 - Affiliated Organization Dues	7,200.00	4,800.00	2,400.00
1.106 - Life Member Dues	244.00	60.00	184.00
1.107 - NAFME Refund State Off. Travel	855.82	1,270.55	-414.73
1.201 - Exhibit Fees (Not including PayPal)	13,055.00	25,832.18	-12,777.18
1.202a - Reg (site)	4,660.00	2,825.00	1,835.00
1.202b - Reg (pre)	11,984.21	15,935.00	-3,950.79
1.203 - AS Reg. w Student (\$75)	23,385.00	13,575.00	9,810.00
1.300 - Treb Honor Choir (\$70)	9,875.00	11,067.67	-1,192.67
1.301 - Treble Honor Choir Auditions	1,785.00	1,855.00	-70.00
1.401 - TM Ad Sales	10,280.00	22,551.00	-12,271.00
1.402 - TN Subs+msc	300.00	390.00	-90.00
1.403 - Conf Ad Sales	1,200.00	2,570.00	-1,370.00
1.404 - All State Program Ad Sales	1,030.00	550.00	480.00
1.501 - AS Video Rebate	1,095.00	1,870.00	-775.00
1.704 - State Concert Fest	15,050.00	14,045.00	1,005.00
1.802 - Hotel Reimb	23,714.17	1,930.70	21,783.47
1.803 - Misc Income	2,864.09	2,307.73	556.36
1.805 - Mobile Application Ads	1,100.00	1,099.39	0.61

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1.900 - United States Postal Ser Refund	0.00	478.70	-478.70
1.902 - insufficient Fund Reimbursement	0.00	16.00	-16.00
1.904 - Refunded Sales Tax	0.00	157.55	-157.55
1.906 - Morgan Stanley	-94,941.28	94,941.28	-189,882.56
1.907 - Reg Reimb IRS Ex. Letter Fee	0.00	3,000.00	-3,000.00
Total Income	<u>117,673.01</u>	<u>316,787.75</u>	<u>-199,114.74</u>
Gross Profit	117,673.01	316,787.75	-199,114.74
Expense			
2.001 - AS Gen Chair Exp	1,129.40	507.60	-621.80
2.001h - AS Vocal Gen Chair Hon	600.00	600.00	0.00
2.001i - AS Instru Gen Chair Hon	600.00	600.00	0.00
2.003 - AS Music	354.85	2,506.19	2,151.34
2.008 - AS Patches	96.78	2,942.11	2,845.33
2.011 - AS Concert Band Ch (11-12) Exp	555.68	607.56	51.88
2.011a - AS Concert Band Ch. (9-10) Exp	457.52	698.17	240.65
2.012 - AS Concert Band(11-12) Cond Hon	1,800.00	2,047.72	247.72
2.012a - AS Concert Band (9-10) Cond Hon	1,800.00	1,800.00	0.00
2.013 - AS Concert Band(11-12) Cond Exp	523.74	728.63	204.89
2.013a - AS Concert Band(9-10) Cond Exp	787.80	387.19	-400.61
2.016 - Commission	2,000.00	4,000.00	2,000.00
2.016a - Composer Travel Expenses	0.00	345.01	345.01
2.016b - Composer Travel Exp- Commission	0.00	453.10	453.10
2.021 - AS SATB Chair Exp	0.00	305.03	305.03
2.022 - SATB Cond Hon	1,800.00	1,800.00	0.00
2.023 - SATB Cond Exp	307.70	957.50	649.80
2.024 - AS SATB Chorus Accomp	500.00	500.00	0.00
2.025 - AS SATB Chorus Accomp Exp	235.75	205.71	-30.04

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2.031 - AS Symphony Orch (11-12) Ch Exp	754.78	623.87	-130.91
2.032 - AS Symphony Orch(11-12)Cond Hon	1,800.00	1,800.00	0.00
2.032a - AS String Orch (9-10) Cond Hon	1,800.00	1,800.00	0.00
2.033 - AS Symphony Orch(11-12)Cond Exp	0.00	424.81	424.81
2.033a - AS String Orch (9-10) Cond Exp	503.25	1,124.03	620.78
2.041 - AS Jazz Band Chair Exp	721.18	337.26	-383.92
2.042 - AS Jazz Band Cond Hon	1,800.00	1,800.00	0.00
2.043 - AS Jazz Band Cond Exp	158.84	528.32	369.48
2.044 - AS Jazz Band Auditions	2,116.80	1,864.65	-252.15
2.052 - AS Womens Cond Hon	1,800.00	1,800.00	0.00
2.053 - AS Women Cond Exp	854.13	508.50	-345.63
2.054 - AS Womens Accomp Hon	500.00	500.00	0.00
2.055 - AS Womens Accomp Exp	107.76	144.84	37.08
2.061 - AS Mens Chair Exp	102.64	266.25	163.61
2.062 - AS Mens Chor Cond Hon	1,800.00	1,800.00	0.00
2.063 - AS Mens Chor Cond Exp	472.86	479.96	7.10
2.064 - AS Mens Chor Accomp Hon	500.00	500.00	0.00
2.065 - AS Mens Chor Accomp Exp	0.00	322.44	322.44
2.066 - AS Program	4,957.75	4,756.12	-201.63
2.066a - All State Program Shipping	900.00	465.48	-434.52
2.100 - Treble Hon Choir Cond Hon	1,200.00	1,200.00	0.00
2.101 - Treble Choir Cond Exp	0.00	788.57	788.57
2.102 - Treble Choir Exp	6,198.22	5,120.98	-1,077.24
2.103 - Treble Hon Choir Accomp Hon	300.00	300.00	0.00
2.201 - Exhibit Decorator	4,318.30	4,488.20	169.90
2.202 - Exhibit Chair Exp	0.00	683.97	683.97
2.203 - Exhibit Exp	62.56	364.63	302.07
2.204 - Conf Reg Exp	0.00	3,921.43	3,921.43
2.205 - Conf Reg Chair Exp	4,344.22	200.00	-4,144.22
2.206 - Conf Reg Hon	2,400.00	2,400.00	0.00

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2.210 · Conf Liability Ins	473.00	2,192.40	1,719.40
2.210b · Insurance- Bonding- Crime	261.00	564.00	303.00
2.210c · Conference Vehicle Liab Ins.	0.00	186.00	186.00
2.212 · Conference Audio Visual	4,012.00	4,667.90	655.90
2.214 · Convention Center	13,697.12	22,085.25	8,388.13
2.214d · Conference Center Deposit	-31,850.89	34,800.00	66,650.89
2.215 · Conference Exp	0.00	650.52	650.52
2.219 · Conf Printing Program	4,186.29	4,976.04	789.75
2.219a · Conference Program Shipping	265.05	247.32	-17.73
2.223 · Audition Committee Exp	201.81	112.38	-89.43
2.224 · CNAfME (CMENC)	0.00	268.00	268.00
2.300 · State Concert Festival	6,705.91	7,919.85	1,213.94
2.300a · State Concert Fest Adjud Hon	5,600.00	5,600.00	0.00
2.402 · Ad Sales Com	0.00	3,638.40	3,638.40
2.403 · TM Printing Exp	14,119.59	17,763.97	3,644.38
2.405 · Tenn. Musician Postage	1,526.34	2,068.79	542.45
2.405a · TM Mailing Processing Fee	0.00	316.77	316.77
2.405b · TM Equipment	0.00	4,285.81	4,285.81
2.406 · Website Tech/Software	510.75	1,069.92	559.17
2.407 · Webmaster Exp	38.85	9.95	-28.90
2.501 · Board Meeting Exp	534.24	5,361.73	4,827.49
2.502 · Council Meetings	3,325.58	4,784.89	1,459.31
2.504 · Conference Calls	132.15	119.18	-12.97
2.601 · Executive Director Salary	8,648.75	9,435.00	786.25
2.602 · Tenn Musician Editor Hon	600.00	2,400.00	1,800.00
2.603 · Exhibit Chair Hon	0.00	2,315.00	2,315.00
2.606 · Convention Manager Hon	600.00	600.00	0.00
2.701 · President Travel	264.14	1,200.86	936.72
2.702 · Pres-Elect Travel	615.46	1,155.21	539.75
2.703 · Executive Dir Travel	1,325.12	1,602.57	277.45

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2.704a · Past-Pres Travel	290.51	1,260.71	970.20
2.704b · Award Plaques etc.	1,460.48	877.20	-583.28
2.705 · Editor Exp	339.05	131.64	-207.41
2.708 · Presidents Discretionary Fund	0.00	624.12	624.12
2.801 · Expendable Items Serv	520.98	337.46	-183.52
2.805 · Tenn for the Arts Ed Dues	0.00	0.00	0.00
2.806 · Accounting IRS / State Gov	1,935.00	5,397.25	3,462.25
2.807 · Software Purchase and Support	2,920.31	2,500.81	-419.50
2.809 · Postage	246.12	238.36	-7.76
2.900 · Misc Expenses	391.05	3,475.99	3,084.94
2.905 · Marriott Rewards Membership Fee	45.00	45.00	0.00
2.906 · Tennessee Arts Academy Ad	270.00	270.00	0.00
2.908 · NAFME Conference Registration	175.00	295.00	120.00
Total Expense	<u>98,408.27</u>	<u>221,157.08</u>	122,748.81
Net Ordinary Income	<u>19,264.74</u>	<u>95,630.67</u>	76,365.93
Net Income	<u><u>19,264.74</u></u>	<u><u>95,630.67</u></u>	76,365.93